

Your Lighting Planning Guide

Use this simple guide to help you and Southern Lights create an attractive, comfortable, and valuable lighting systems that you you'll enjoy every night.

The Real Benefits of Landscape Lighting

- Increasing your Home's Value and Curb Appeal
- Offer your family reassurance and security at night
- Highlighting Architectural Features of your Home
- Highlighting Specimen Plant Material adding depth to your property
- Low Voltage Lighting Requires about 2/3 less power than a high voltage system
- Expanding your Outdoor Living Space
- Worry free - Solid brass / copper lighting fixtures w/ Lifetime warranty.
- Developing Focal Points in your Landscape
- Fixtures are easy to move as your landscaping matures
- Expandable - Designed to meet your outdoor lighting needs today & in the future.

Just Follow These 5 Steps

1. Do your homework.
2. Make a list.
3. Make a budget.
4. Sketch your design (or have us do it for you).
5. Hire Southern Lights of NC to install.

1) DO YOUR HOMEWORK

1. Ask your lighting designer/contractor if they're certified? CLVLT or COLD
2. What type of warranty is offered?
3. How long have they been in business?
4. Does the lighting designer/contractor offer service & repair work?

2) Make a List

Make a list of things you like and don't like about lighting that you've seen. Maybe safety is the main concern (steps, elevation change) or Highlighting a Specific Feature, just be sure to share this with your sales rep.

3) Make a Budget

When budgeting for a lighting, plan to invest a minimum \$2500-5000 for a typical front yard (house, walkway, maybe a few trees). Backyard could be simple or a elaborate depending on property. Remember, lighting is a system that is very capable of being moved to a new location should you need to sell your home. Investing 2-7% of your homes value should give you an idea what good lighting will cost to illuminate your property the way it should be lit.

Homes Value \$ _____ x **2 - 7%** = _____

4) What Are You Interested in Lighting?

	YES	NO	MAYBE
Front Elevation of Home	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Back Elevation of Home	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Side Elevation of Home	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trees: front yard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Trees: back yard	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pool Deck	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Natural Areas	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Driveway	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Walkway	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Patio	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Can Lights	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Stonework	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Outdoor Kitchen / Bar / Living Room	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Firepit / Fireplace	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Paver Patio / Walkway	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Retaining Wall / Seat Wall	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pillars / Columns	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Pergola / Arbor / Trellis / Gazebo	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Boulders	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Moonlighting (down lighting)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Motion Detection	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Automation	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Timer: Digital or Astronomical	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Specialty	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
Other:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

5) Please Answer These Questions:

1. Do you have a survey or a landscape plan?	YES	NO			
2. Has your property been marked for utilities?	YES	NO			
3. What are your priorities:	FRONT	BACK	SIDES	ENTIRE PROPERTY	
4. What is your Budget?	< 5k	5-10k	10-30k	30-50K	50K +
5. How many acres to incorporate into plan?					
6. How will the plan be implemented?	PHASES	ALL AT ONCE			
7. Planning to remodel or add to house in the near future?	YES	NO			
8. Is house a Permanent Residence (for many years) or Transitional (short time)?					
9. Do you have pets?	YES	NO			